

Let's talk about money

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Convenience translation only!

1. **Shares, funds, bonds, real estate – which distribution of an investment asset do you find advisable?**

There is no general answer to this, only an individual one, as the distribution of assets depends in particular on age, but also on the amount of assets and the standard of living.

2. **Does your level of happiness correlate with the DAX?**

Happiness certainly doesn't! But I have to admit that I do feel better when share prices are rising. But that doesn't depend on the DAX or any other index. We are stock-pickers and are on the move throughout Euroland. We follow a deep-value approach. And if that works out, then that's something very pleasing.

3. **Who do you take advice from on money matters?**

There are economists I hold in very high esteem and with whom I enjoy exchanging and discussing ideas. However, from that I take my own decisions.

4. **Do you still have cash on you? How much on average?**

Yes, and probably because in the beginning I used to have hardly any money, I feel uncomfortable today if I have less than €200 in my wallet.

5. **Are you attracted by alternative investments, such as whisky, cars, watches or art?**

No, for me these are utensils, luxury items or cultural products, but not investments. The value of so-called enthusiast investments usually drops rapidly when you want to sell them.

6. **How many people know how much you earn? Are relatives and friends among them?**

Customers who ask about the remuneration structure of our company know that my basic salary is €2,000 a month and only increases to a salary in line with the market if the company's earnings reach a higher level. In addition, I may receive dividends as a shareholder.

7. **What is wealth?**

I believe that the definition of wealth as the abundance of material or spiritual values hits the nail on the head.

8. **A dream that only money has made possible for you?**

I have to admit, I drive a very comfortable car. Since I spend a lot of time in the car, I have allowed myself this luxury.

9. What have you donated to recently?

For a hospital in Kenya, where a Kenyan friend makes sure that the money is used appropriately.

10. Who would you lend money to? And under what circumstances?

Depending on the circumstances and to whom I would give the money as a gift anyway. To all others, I am happy to help design a debt relief plan.

11. Your most nonsensical expense?

I don't know if it was the most senseless, but I was annoyed by the purchase of a waterbed in which I slept poorly.

12. Have you ever gambled with money?

Of course, Skat or Doppelkopf with one cent per point, or Backgammon with one Euro stake. But blackjack, poker or roulette don't appeal to me at all.

13. When was the last time you envied someone?

I love the mentality in Jamaica, a country where the word problem is not part of the vocabulary. "You might have a situation, but never a problem."

14. Is there a little something you would never part with?

A material trifle is certainly my wedding ring, which cost 70 German marks 30 years ago. In addition, I have a Christophorus plaque in my wallet - a gift from my godmother when I bought my first car.

About Hans Peter Schupp:

He started his career more than 25 years ago as an equity fund manager at Schroeder Münchmeyer Hengsts & Co. Investment. After several steps at MainFirst Bank und Julius Bär Kapitalanlage AG he is now a managing partner and portfolio manager at Fidecum AG.